



# India-UK Comprehensive Economic and Trade Agreement: Key Outcomes and Implications

### Introduction

After 14 rounds of negotiations that began in 2022, India and the United Kingdom (**UK**) have signed a comprehensive trade agreement on July 24, 2025.<sup>1</sup> The text of the trade agreement, officially titled the India-UK Comprehensive and Economic Trade Agreement (**CETA**), was signed by the Indian Prime Minister Narendra Modi and UK's Prime Minister Keir Starmer in London, UK. Alongside the CETA, the two countries also endorsed a new India-UK Vision 2035 (**Vision 2035**). The Vision 2035 document reaffirms their shared commitment to unlock the full potential of a revitalised partnership, with the CETA acting as its economic centrepiece.

The India-UK CETA has been described by India's Commerce Minister Piyush Goyal as "the most comprehensive trade deal India has negotiated". The signing of CETA comes amid ongoing uncertainty in global trade and follows sustained bilateral efforts to enhance economic engagement. According to the Indian government, bilateral trade between India and the UK, currently valued at USD 60 billion, is expected to double by 2030.<sup>3</sup>

In this context, we discuss some of the key outcomes and implications of the India-UK CETA.

Table 1:

Snapshot – India's Top 10 Imports from and Exports to the UK (Values in US\$ Million)

Imports	FY 2023-24	FY 2024-25	Exports	FY 2023-24	FY 2024-25
Gems and Jewellery	2,348	2,383	Electrical Equipment and Machines	3,301	3,912
Electrical Equipment and Machines	1,591	2,260	Textile and related products	1,878	2,010
Metals	659	751	Mineral	1,399	1,356
Steel and articles thereof	844	524	Gems and Jewellery	610	982
Transportation and Related Equipment	296	447	Agriculture Products	840	873
Beverages and Sprits	316	358	Steel and articles thereof	743	872
Chemicals and Fertilizers	322	304	Chemicals and Fertilizers	524	825
Paper and Printing	244	230	Pharmaceutical	680	781
Plastics and Articles Thereof	157	136	Leather and Footwear	455	497

<sup>&</sup>lt;sup>1</sup> Ministry of Commerce, 'India and UK Sign Comprehensive Economic and Trade Agreement (CETA)', dated July 24, 2025, available at <a href="https://www.pib.gov.in/PressReleasePage.aspx?PRID=2147805">https://www.pib.gov.in/PressReleasePage.aspx?PRID=2147805</a> (accessed July 25, 2025).

<sup>&</sup>lt;sup>2</sup> Ravi Dutta Mishra, 'Most comprehensive trade deal India has negotiated, to be the template for future engagements: Commerce Ministry', dated May 7, 2025, available at URL: <a href="https://indianexpress.com/article/business/india-uk-free-trade-deal-commerce-ministry-9986413/">https://indianexpress.com/article/business/india-uk-free-trade-deal-commerce-ministry-9986413/</a> (accessed July 25, 2025).

<sup>&</sup>lt;sup>3</sup> Ministry of Commerce, 'India and UK Sign Comprehensive Economic and Trade Agreement (CETA)', dated July 24, 2025, available at <a href="https://www.pib.gov.in/PressReleasePage.aspx?PRID=2147805">https://www.pib.gov.in/PressReleasePage.aspx?PRID=2147805</a> (accessed July 25, 2025).

Minerals	134	110	Transportation and Related Equipment	439	422	
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Source: Tradestat, Ministry of Commerce and Industry.

### **Key Outcomes and Implications on Indian Businesses**

The CETA comprises of 30 chapters, across over 2000 pages. Several chapters contain annexes and schedules which form an integral part of the CETA<sup>4</sup> and elaborate on the respective chapters' commitments or set out the market access provided by India and the UK on trade in goods, trade in services and government procurement.

#### Trade in Goods

The CETA provides duty-free access for 99% of India's exports to the UK, covering nearly the entire trade basket according to the Indian government.<sup>5</sup> For the UK government, the CETA will remove or reduce tariffs on 90% of tariff lines, covering 92% of India's imports from the UK after staging (up to 10 years).<sup>6</sup>

Some of the key sectors that are subject to immediate or phased tariff reductions under the CETA on both sides include:

### Table 2:

	Labour-intensive Indian sectors like textiles, leather, footwear, marine products,			
	gems and jewellery, alongside fast-growing sectors like engineering goods, auto			
	components, and organic chemicals will see duty reductions.			
Labour-intensive Indian				
sectors	For example, Ready-Made Garments ( <b>RMG</b> ), where India faces stiff competition			
	from Bangladesh, is among UK's top imports. Indian RMG products were subject to			
	a 9.6% import duty previously. Now, with the CETA, India will gain duty-free access			
	immediately upon its entry into force.8			
	On the whole, over 95% of Indian tariff lines in the agriculture sector will now enjoy			
	zero-duty access to the UK market. Several Indian agricultural exports like pepper,			
	turmeric, cardamom, and processed goods like mango pulp, pickles, and pulses will			
	enjoy duty-free access to the UK market. <sup>10</sup>			
Indian and UK agricultural				
sectors	While India has liberalized access for some UK agricultural products, like cranberries,			
	durians, certain varieties of mushrooms, leeks, lettuce and artichokes which are not			
	produced in India, sensitive items like apples, pineapples, oranges, pomegranates			
	have been excluded from tariff concessions. <sup>11</sup>			
	UK's automobile sector will see greater market access for the Completely Built Units			
UK's automobile sector	(CBUs) of vehicles through tariff rate quotas (TRQs) given by India.			

<sup>&</sup>lt;sup>4</sup> As confirmed in CETA, Article 30.1, the annexes and schedules form an integral part of the CETA.

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<sup>&</sup>lt;sup>5</sup> Ministry of Commerce, 'India and UK Sign Comprehensive Economic and Trade Agreement (CETA)', dated July 24, 2025, available at <a href="https://www.pib.gov.in/PressReleasePage.aspx?PRID=2147805">https://www.pib.gov.in/PressReleasePage.aspx?PRID=2147805</a> (accessed July 25, 2025).

<sup>&</sup>lt;sup>6</sup> Department for Business and Trade, 'Impact assessment of the Free Trade Agreement between the UK and India executive summary', dated July 24, 2025, available at <a href="https://www.gov.uk/government/publications/uk-india-free-trade-agreement-impact-assessment/impact-assessment-of-the-free-trade-agreement-between-the-uk-and-india-executive-summary-web-version">https://www.gov.uk/government/publications/uk-india-free-trade-agreement-impact-assessment-of-the-free-trade-agreement-between-the-uk-and-india-executive-summary-web-version</a>. (accessed July 25, 2025).

<sup>&</sup>lt;sup>7</sup> The Hindu Bureau, 'Indian home textile sector to double its share in the UK market', dated July 24, 2025, available at <a href="https://www.thehindu.com/news/cities/Coimbatore/indian-home-textile-sector-to-double-its-share-in-the-uk-market/article69851890.ece">https://www.thehindu.com/news/cities/Coimbatore/indian-home-textile-sector-to-double-its-share-in-the-uk-market/article69851890.ece</a> (accessed July 25, 2025).

<sup>&</sup>lt;sup>8</sup> CETA, Annex 2A-b, 'Schedule of Tariff Commitments of the United Kingdom'.

<sup>&</sup>lt;sup>9</sup> CETA, Annex 2A-b, 'Schedule of Tariff Commitments of the United Kingdom'.

<sup>&</sup>lt;sup>10</sup> CETA, Annex 2A-b, 'Schedule of Tariff Commitments of the United Kingdom'.

<sup>&</sup>lt;sup>11</sup> CETA, Annex 2A-a, 'Schedule of Tariff Commitments of India'.

<sup>25</sup> CETA, Affilex 2A-b, Scriedule of Tariff Commitments of the offi

	These	are	structured	as	follows:
	engine <sup>-</sup> Th th	e capacity. <sup>12</sup> ne total annual q	ustion Engine (ICE) vehi uota is set to rise to 37,0 e in-quota tariff duty wi	000 units in the	first 5 years of
	- Fo wh Out-of- duties - For zer are bas	or the subsequent hereas the total a quota duty redu of 110-66% to 50 to emission vehic sed on CIF price of DTRQs are provide	led to zero emission vehi	cles will reduce to vill lead to reduce capacity of the and Hydrogen-p	to 15000 units. cing of existing ICE vehicle. cowered), TRQs
	- Th pc ye th - To 15	pereafter, however owered vehicles is ar and the total a e 15 <sup>th</sup> year. Ital quota will be th year onwards, quota size of 200	led for the first 5 years of er, in-quota duty on Ele s set to reduce from 1109 annual quota for such veh allocated based on the C zero emission vehicles pr 00 units, whereas those t a quota size of 2000 uni	ectric, Hybrid, a % to 10% by the nicles will rise to IF price. For exal riced above £80, priced between	end of the 10 <sup>th</sup> 22000 units by mple, from the 000 CIF will get
India's automobile sector	India's auto This TRQ is passenger Similar vehicle	omobile sector was only for zero envehicles and is stated to India's TRQ as will apply only	eductions for zero emission ill also receive market active market active market active. Hy ructured as follows: to the UK, the UK's TRO after the 5 <sup>th</sup> year of the Opin from 17600 units in the second secon	ccess to the UK	chrough a TRQ. ogen-powered) sion passenger
	will be The in- zero-ei custom	based on the CIF quota duty rate p mission passeng ns duty. <sup>15</sup>	5 <sup>th</sup> year and onwards. All price of a zero-emission provided to Indian export er vehicles will be allow	is passenger veh is of such vehicle wed to enter t	icle. es is nil, i.e., the he UK free of
UK's alcohol and sprits sector	Duties on selected imports of alcohols and spirits from the UK, currently taxed at 150%, will be cut down to 110% immediately and reduce to 75% by the 10 <sup>th</sup> year of the CETA. These concessions are made based on the Minimum Import Price of the item. <sup>16</sup>				
UK cosmetics and consumer goods sector	UK cosmetics and toiletries, currently facing Indian tariffs of 10-20%, will benefit from immediate or staged tariff reductions, including halving of duties on perfumes and cologne. Similarly, consumer goods such as chocolates, biscuits, and soft				

<sup>&</sup>lt;sup>12</sup> CETA, Annex 2A, Section C, 'Schedule of Tariff Commitments of India', para 4(a).

<sup>&</sup>lt;sup>13</sup> CETA, Annex 2A, Section C, 'Schedule of Tariff Commitments of India', para 5(a).

<sup>&</sup>lt;sup>14</sup> CETA, Annex 2A, Section C, 'Schedule of Tariff Commitments of India', para 5(c).

<sup>&</sup>lt;sup>15</sup> CETA, Annex 2A, Section D, 'Schedule of Tariff Commitments of the United Kingdom', para 2 (a).

<sup>&</sup>lt;sup>16</sup> CETA, Annex 2A, Section C, 'Schedule of Tariff Commitments of India', para 7(a).

<sup>&</sup>lt;sup>17</sup> Department of Business & Trade, 'UK-India trade deal: conclusion summary', dated May 6, 2025, available at URL: <a href="https://www.gov.uk/government/publications/uk-india-trade-deal-conclusion-summary/uk-in

	drinks from British manufacturers will also see their import duties lowered in a phased manner. 18		
Indian pharmaceutical sector	The UK market is one of the largest export markets for Indian generics. Under the CETA, tariffs on pharmaceutical products <sup>19</sup> will be eliminated immediately upon the		
	agreement's entry into force, which is expected to facilitate enhanced market access for Indian pharmaceutical exports.		

### **Rules of Origin**

The CETA establishes clear rules for goods to qualify for benefit from the preferential treatment. The CETA requires each party to establish that goods can be considered originating if they are: (i) wholly obtained goods, (ii) goods entirely produced in the India or the UK, using exclusively Indian or UK materials, or (iii) goods that use non-originating materials but satisfy the product-specific rules of origin.<sup>20</sup>

Moreover, the India-UK CETA has established 'co-equal' rules of origin, whereby originating goods can claim any of the listed product-specific rules of origin to claim preferential treatment under CETA.<sup>21</sup> For example, for smartphones covered under HS heading 8517 manufactured in India, an Indian exporter can claim Indian origin on the basis that it has either (i) undergone a change in tariff sub-heading, <u>or</u> (ii) meets the standard qualifying value content under the CETA.<sup>22</sup> In other words, the Indian exporter can choose between any of the two product-specific rules to benefit from preferential treatment under the CETA.

The Rules of Origin chapter also provides a detailed list of operations that fail to qualify a good for preferential treatment under the CETA<sup>23</sup> and set out the tolerance threshold for goods not meeting the product-specific rules of origin.<sup>24</sup> The chapter also contains detailed rules on origins procedures clarifying how origin claims will be made for originating goods and the determination of those claims.<sup>25</sup>

Comprehensive product-specific rules have also been set forth for products across HS code chapters. Notably, melt and pour requirements<sup>26</sup> have been set for products falling under Chapters 72 (pertaining to iron and steel) – this appears to be similar to melt and pour requirement set forth under the India-UAE Comprehensive Economic Partnership Agreement (**CEPA**) and the India-EFTA Trade and Economic Partnership Agreement (**TEPA**).<sup>27</sup>

<sup>&</sup>lt;sup>18</sup> CETA, Annex 2A-a, 'Schedule of Tariff Commitments of India.

<sup>&</sup>lt;sup>19</sup> These are products covered under Commodity Code 30. See CETA, Annex 2A-b, 'Schedule of Tariff Commitments of the United Kingdom'.

<sup>&</sup>lt;sup>20</sup> CETA, Article 3.2.

<sup>&</sup>lt;sup>21</sup> CETA, Article 3.2.

<sup>&</sup>lt;sup>22</sup> The standard qualifying value content, or QVC, is determined based on formula stipulated in Article 3.5 of the CETA.

<sup>&</sup>lt;sup>23</sup> CETA, Article 3.7. Such activities include operations to ensure preservation of goods (such as drying, freezing etc.), simple painting and polishing, washing, cleaning, removal of dust, simple mixing of goods, simple assembly of parts to constitute a complete article.

<sup>24</sup> CETA, Article 3.9.

<sup>&</sup>lt;sup>25</sup> CETA, Chapter 3.

<sup>&</sup>lt;sup>26</sup> For determination of origin, a 'melt and pour' requirement qualifies goods as originating from a country only when the raw steel is first produced in a steel-making furnace in a liquid state and then poured into its first solid shape in that country's territory.

<sup>&</sup>lt;sup>27</sup> CETA, Annex 3A.

#### **Trade in Services**

Under the CETA, India has made commitments across 11 broad services sectors and 108 sub-sectors. For instance, India has offered commercial presence i.e., Mode 3, avenues for investment in sectors like Accounting and Auditing Services, Financial Services, Telecom, Environmental Services and Auxiliary Air Transport Services.<sup>28</sup>

Meanwhile, the UK has made services commitments on 12 broad service sectors and 137 sub-sectors. In particular, the UK has offered to India market access in various sectors, including Telecom, IT/ITES, Other Education Services, Business and Professional Services, Telecom, Aviation and Tourism and Travel-related services.<sup>29</sup>

Importantly, the CETA's Trade in Services chapter features rules which will discipline each party's domestic regulations affecting trade in services.<sup>30</sup> The inclusion of these rules in a free trade agreement is notable because India had objected to similar plurilateral disciplines developed by the Joint Statement Initiative on Services Domestic Regulation at the WTO.<sup>31</sup>

Under the annex concerning professional services, India and the UK have agreed to engage their professional regulatory bodies and identify professional services for negotiating mutual recognition or a similar agreement within 12 months of date of entry into force of the CETA.<sup>32</sup>

Both parties have also agreed to negotiate a Double Contribution Convention, which aims to provide relief to temporary Indian workers in the UK and their employers from having to contribute to UK's social security schemes. While talks on the Double Contribution Convention are pending, the CETA requires that it enters into force together with it.<sup>33</sup>

#### **Environment, Labour and Trade and Gender**

India broke new ground by including a chapter on trade and sustainability in the India-EFTA TEPA. The India-UK CETA builds on top of that development by becoming the first Indian trade agreement to include separate dedicated chapters on the environment, labour and gender.<sup>34</sup>

These chapters reaffirm the international obligations of India and the UK on matters concerning the environment, labour and gender in the context of the CETA and call upon the parties to uphold them as a matter of their respective domestic laws. These commitments are made in respect of a law or regulation that is enforceable at the Central level of government in India.<sup>35</sup> Lastly, these commitments are not justiciable as the application of the dispute settlement mechanism of the CETA is excluded.<sup>36</sup>

As part of these three chapters, the two countries have also made commitments on matters concerning climate change, environmental goods and services, air quality, marine pollution, sustainable forest management, biodiversity, circular economy, decent work, forced labour, gender equality and corporate social responsibility – many of which are a first for India in the context of a trade agreement.

### **Digital Trade**

The India-UK CETA's digital trade chapter contains many contemporarily occurring digital trade provisions, such as those on trade facilitation by electronic means, open government data, online consumer protection, source code protections and cybersecurity.<sup>37</sup>

<sup>&</sup>lt;sup>28</sup> CETA, Annex 8B.i, 'Schedule of Specific Commitments – Schedule of India'.

 $<sup>^{29}</sup>$  CETA, Annex 8B.ii, 'Schedule of Specific Commitments – Schedule of the United Kingdom'.

<sup>&</sup>lt;sup>30</sup> CETA, Article 8.8.

<sup>&</sup>lt;sup>31</sup> Third World Network, 'India, South Africa sharply object to JSI on services domestic regulation', dated February 8, 2023, available at <a href="https://www.twn.my/title2/wto.info/2023/ti230205.htm">https://www.twn.my/title2/wto.info/2023/ti230205.htm</a> (accessed on July 25, 2025).

<sup>&</sup>lt;sup>32</sup> CETA, Annex 8A, Article 8A.4.

<sup>&</sup>lt;sup>33</sup> CETA, 'India Side Letter Agreeing to Negotiate a Double Contributions Convention'.

<sup>&</sup>lt;sup>34</sup> CETA, Chapters 20, 21 and 23.

<sup>&</sup>lt;sup>35</sup> CETA, Article 21.1 and footnote 1 of Chapter 20.

<sup>&</sup>lt;sup>36</sup> CETA, Articles 21.21, 20.16 and 23.5.

<sup>&</sup>lt;sup>37</sup> CETA, Chapter 12.

The digital trade chapter includes a forward review mechanism.<sup>38</sup> Under this mechanism, if one party enters into a regional trade agreement with a non-party which establishes disciplines concerning protection of data of natural persons, prohibitions or restrictions on cross-border transfer of information for trade or investment, and the prohibition of data localisation requirements, the other CETA party may initiate a review with a view to securing similar disciplines for itself under the CETA.

#### **Government Procurement**

The India-UAE CEPA was the first Indian trade agreement in which India agreed to open its government procurement market through limited but progressive market access commitments.<sup>39</sup> The India-UK CETA marks a further liberalization of the Indian government procurement market as India has provided additional market access commitments for procurement conducted by the Central Government ministries/departments and their attached entities.<sup>40</sup> However, as in India-UAE CEPA, procurement conducted by State-level governments and entities has been kept outside the scope of the market access.<sup>41</sup>

Under the CETA, UK suppliers have been made eligible to participate as Class-II local suppliers under India's Public Procurement (Preference to Make in India) Order, subject to a minimum 20% UK-origin content in the product or service. This provision allows UK suppliers to access certain procurement opportunities that were previously limited to domestic entities. With respect to the thresholds for market access commitments on procurement of goods, the UK has committed to a threshold of SDR 130,000, while India has set a threshold of SDR 450,000.

News reports estimate that this will provide UK suppliers with access to 40000 high-value government contracts. 43

Other chapters: Remedies, Customs and Trade Facilitation, TBT and SPS, Intellectual Property Rights, Good Regulatory Practices, Transparency, Competition and Consumer Protection Policy and Innovation

The CETA contains several other chapters. Some of these, such as those on Trade Facilitation, Technical Barriers to Trade and Sanitary and Phytosanitary Measures (SPS), Intellectual Property Rights, Subsidies and Trade Remedies, are regularly included in modern trade agreements, including those concluded by India recently. Notably, the SPS chapter of the CETA builds on the WTO SPS Agreement and includes detailed procedures for bilateral consultations on and determination of the equivalence of SPS measures of an importing CETA party.<sup>44</sup>

Other chapters, such as the chapters on Good Regulatory Practices, Transparency, Competition or Consumer Protection, are included and not commonly featured in India's previous trade agreements. In fact, the CETA is the first trade agreement in which India has agreed to include a chapter on innovation.<sup>45</sup>

<sup>&</sup>lt;sup>38</sup> CETA, Article 12.20.

<sup>&</sup>lt;sup>39</sup> CEPA, Chapter 10 and Annex 10A.

<sup>&</sup>lt;sup>40</sup> CETA, Annex 15A.i, Section A.

<sup>&</sup>lt;sup>41</sup> CETA, Annex 15A.i, Section B.

<sup>&</sup>lt;sup>42</sup> CETA, Annexes 15A.i and 15A.ii.

<sup>&</sup>lt;sup>43</sup> Press Trust of India, 'India opens govt procurement for UK firms; experts see it as strategic shift', dated July 24, 2025, available at: <a href="https://economictimes.indiatimes.com/news/economy/foreign-trade/india-opens-govt-procurement-for-uk-firms-experts-see-it-as-strategic-shift/articleshow/122886787.cms?from=mdr">https://economictimes.indiatimes.com/news/economy/foreign-trade/india-opens-govt-procurement-for-uk-firms-experts-see-it-as-strategic-shift/articleshow/122886787.cms?from=mdr</a> (accessed July 25, 2025).

<sup>&</sup>lt;sup>44</sup> CETA, Article 6.6.

<sup>&</sup>lt;sup>45</sup> CETA, Chapter 14.

## Conclusion

Following yesterday's signing and release of the text of the India-UK CETA, an additional twelve months may be spent to prepare for the full ratification, including drafting of necessary legislation and parliamentary engagement, particularly in the UK.<sup>46</sup> Meanwhile, negotiations on concluding the India-UK Bilateral Investment Treaty will continue, as confirmed in the India-UK Vision 2035 endorsed by the leaders of India and the UK.

We trust you will find this an interesting read. For any queries or comments on this update, please feel free to contact us at <u>insights@elp-in.com</u> or write to our authors:

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<sup>&</sup>lt;sup>46</sup> Press Trust of India, 'India, U.K. to sign free trade agreement on July 24 in London', dated July 24, 2025, available at: https:// www.thehindu.com/news/national/india-uk-to-sign-free-trade-agreement-on-july-24-in-london/article69847051.ece (accessed July 25, 2025).











