

**Fast forward: GST set to transform face of Indian logistics industry**

The unified tax system is expected to bring change on a far grander scale, removing distortions created by differential taxes and duty structures imposed across India's 29 states and 7 union territories.

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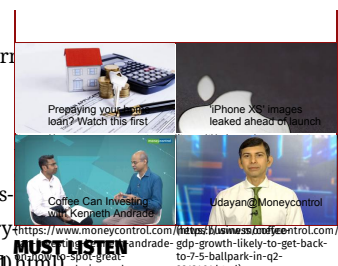
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India's greatest tax reform - replacing a great array of provincial duties with a nationwide goods and services tax - is transforming the logistics industry in a country where moving stuff around is notoriously difficult to do, executives say. The advent of organised retail and e-commerce began modernising warehouses in India a decade ago, but most firms still rely on musty, dilapidated "godowns", as storehouses are known colloquially.

The unified tax system is expected to bring change on a far grander scale, removing distortions created by differential taxes and duty structures imposed across India's 29 states and 7 union territories.



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"When we moved from one state to the other, it felt like moving from one country to another," said Ramesh Agarwal, chairman of New Delhi-based Agarwal Packers and Movers.

From July 1, the new Goods and Services Tax, or GST, introduced by Prime Minister Narendra Modi's government, will change all that, with the biggest tax reform seen since India won independence from British colonial rule 70 years ago.

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Companies that have previously based storage models on tax efficiency can move to the much more cost efficient, demand-based hub-and-spoke model used globally.

Anticipating the change, Agarwal's firm, for example, has carved India into five regions and is setting up one massive warehouse in each. "There's no tax arbitrage to be gained. So decisions on manufacturing, warehousing and market, that is the single biggest advantage of GST," said R Subramanian, Managing Director at DHL Express in Mumbai.

Subramanian still anticipates bureaucratic headaches, notably from GST's e-way bill system, requiring vehicle details from pickup to delivery, which he reckons would generate 90 million entries daily for the express delivery sector alone.

But, the reform, along with the gradual shift in India's service dominated economy toward more manufacturing, has paved the way for ultra-modern storage sites with automated conveyers, RFID-enabled tracking and IT-enabled warehousing management systems. The potential growth, and investment needed for modernisation has spurred a slew of deals between Indian firms and major global private equity players and pension funds.

In the last two years alone, as Modi made GST a priority, these investors have put \$1.5 billion in the warehousing business.

"GST is not only a tax reform, it is also a business reform as a whole, and a lot of businesses are now restructuring their supply chains," said Rohit Jain, a partner with Economic Laws Practice in Mumbai.

#### REPLACING 'GODOWNS'

Canada Pension Plan Investment Board last month committed to spend \$500 million in a joint venture with India's IndoSpace. Other foreign firms putting money in the sector include Carlyle Group, Warbug Pincus and Fairfax India Holdings.

JSW Steel, India's biggest domestic steel producer, is also mulling a plan to bring down the number of its 20 plus warehouses across the country to five, and many more companies are following suit, said a company executive.

Reliance Retail, the retail unit of Reliance Industries, which has around 100 distribution centres across the country, also plans to "optimize some," said a company executive.

Mahindra Logistics is exploring an initial public offering, or a sale to a foreign partner, while rival Future Supply Chain Solutions is looking to do likewise, according to media reports.

With 45 percent of India's gross domestic product concentrated around seven major cities, Arif A Siddiqui at Coign Consulting, specialising in supply chain management, expected investment in warehousing to focus on Ahmedabad, Bengaluru, Chennai, Hyderabad, Kolkata, Mumbai, and New Delhi. Singapore-based logistics company Ascendas-Singbridge has just signed a \$600 million deal with Firstspace Realty, based in the south Indian city of Bengaluru, to create 14 million square feet (1.3 million square meters) of industrial warehousing space across six major Indian cities.

"Manufacturing, modern retail and the pharma sector were already driving change in Indian warehousing. GST has just fast-tracked the growth rate in logistics," said Alope Bhuniya, Chief Executive of Ascendas-Firstspace.

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He reckoned that GST has boosted the industry's annual growth rate from 12-15 percent to 20-22 percent, and saw plenty of room for a lot more modernisation.

Out of the logistics industry's 980 million square feet (91 million square meters) of captive, agri-based and cold storage warehousing, Bhuniya estimated 85 percent were old godowns and traditional structures.

"This represents a huge opportunity for modern warehousing to tap into," he said.

First Published on Jun 30, 2017 07:35 am

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## Chinese minister hails ease of doing business in Jharkhand

The Chinese minister said that there is a lot of potential for investment in Jharkhand. The Jharkhand delegation under Das is on a five-day tour of China starting September 1 to obtain information about latest technology.

PTI

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Chinese minister hails ease of doing business in Jharkhand



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# Indian cos foreign investment decline 36% to \$1.39 billion in July

India companies had invested \$2.17 billion in their overseas subsidiaries and joint ventures in the form of loan, equity and issuance of guarantee in July 2017.

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Investment by Indian companies in their overseas ventures fell by more than 36 percent to \$1.39 billion in July this year, the Reserve Bank data showed.

India companies had invested \$2.17 billion in their overseas subsidiaries and joint ventures in the form of loan, equity and issuance of guarantee in July 2017.

In June 2018, domestic firms invested in \$2.07 billion in their ventures located out of India.

Of the \$1.39 billion invested in July this year, \$608.52 million was the equity capital, \$406.74 million was through loan and \$371.86 million came in the form of issuance of guarantees.

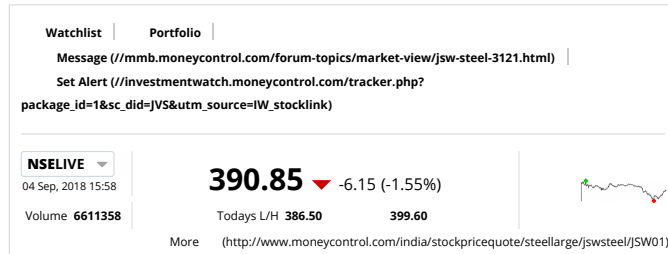
Among major investors, Serum Institute of India Pvt Ltd invested \$187.39 million in its wholly-owned subsidiary in the Netherlands.

Sterlite Technologies invested \$66.67 million in Italy, Interglobe Enterprises \$54.65 million in the UK and JSW Steel (<http://www.moneycontrol.com/india/stockpricequote/steel-large/jswsteel/JSW01>) \$50.47 million in the US.

First Published on Sep 4, 2018 05:13 pm



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**Technical View: Nifty forms bearish candle; 11 500 crucial for bulls**





**Sunil Shankar Matkar**

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The Nifty50 remained volatile from the beginning of trade, opening at 11,598.75 and closing at 11,520.30. The index after opening higher fell immediately and bounced back to hit an intraday high of 11,602.55, but erased those gains to trade lower. It managed to rebound in afternoon but failed to hold those gains and hit an intraday low of 11,496.85 before closing 62.10 points down at 11,520.30.

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"Nifty50 continued its journey on downward trajectory as intraday pull back attempts attracted fresh bout of selling pressure before signing off the session with a bearish candle," Mazhar Mohammad, Chief Strategist – Technical Research & Trading Advisory, Chartviewindia.in told Moneycontrol.

He said however, as Nifty50 is trading into its initial support levels placed in the zone of 11,500–11,480 bulls can make one more pull back attempt in next trading session. "Hence, as long as Nifty50 doesn't drift down below 11,480 levels some sort of relief can be expected for bulls in next couple of trading sessions."

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He feels a close below 11,480 will further accentuate the selling pressure initially towards 11,424 levels and as this entire corrective phase is expected to last for couple of weeks with a top in place around 11,760 levels traders are advised to make use of rallies if any to exit their stuck up positions and should wait for some signs of strength before creating fresh longs.

On the upside a close above 11,600 can be expected to give some relief to the bulls, according to him.

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India VIX moved up by 2.87 percent to 13.78 and a sudden jump in volatility in last two sessions is a cause of concern for immediate basis.

On option front, maximum Put open interest (OI) is at 11,500 followed by 11,400 strike while maximum Call OI is at 11,800 then 12,000 strike. Meaningful Call writing was seen at 11,800 followed by 11,700 strike whereas Put unwinding was seen at all immediate strike price.

"The index has slipped below its rising support trend line. It also engulfed the positive price movement of last two weeks and partially filled a gap near to 11,499 marks," Chandan Taparia, Associate Vice President | Analyst-Derivatives, Motilal Oswal Financial Services said.

He further said now till it holds below 11,620 it may drift towards next support at 11,450 zones while on the upside hurdle is seen at 11,620 levels.

Bank Nifty broken its crucial nineteen session support zones of 27,750 zones and corrected sharply by 389 points to close the session near 27,430 mark.

The index underperformed the benchmark index and formed a Bearish Candle on daily scale which suggest Bears are holding tight grip in the market, experts feel.

Taparia said now if it sustains below 27,750 then weakness may be seen towards 27,250 then 27,165 zones.

First Published on Sep 4, 2018 05:06 pm

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