

# ELP TECHNOLOGY, MEDIA & TELECOMMUNICATIONS PRACTICE PROFILE

**ELP's** Telecommunications, Media & Technology (TMT) practice is a multi-disciplinary group of lawyers with skills covering all aspects including commercial matters, corporate M&A and other transactions, regulatory issues, outsourcing, software & technology agreements, disputes and tax.

We have advised key players across the telecommunications, media and technology sectors such as telecom network operators and service providers, cable and satellite network operators, broadcasters, film and television studios and producers, software and hardware technology companies, outsourcing companies and ecommerce companies.

Our team combines its extensive experience and works seamlessly with the other core practices of the firm such as competition law, policy & regulation, tax, banking, capital markets, international trade and customs and litigation, enabling us to provide practical and cutting edge solutions to our clients.

## ELP-SERVICES

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### Telecom

- Advising telecommunication companies on domestic and cross-border legal, tax and regulatory issues relating to the provision of telecom services including obtaining relevant licenses and approvals;
- Advising on the legal and regulatory regime for telecom and related services in India including advice on complex "techno-legal" issues relating to internet services, voice over internet protocol, internet telephony, unified messaging services etc;
- Drafting license and service agreements;
- Advising on legal and regulatory framework for the licenses required to be obtained for the use of Ku band satellite transponders;
- Advising on licenses required for offering space segment capacity to Indian customers along with legal and regulatory issues;

### Technology

- Representing prominent technology and IT companies in relation to Customs valuation of their imports into India;
- Advising on various import and export issues

### Media

- **Radio:**

- ◆ Assistance in relation to drafting and negotiation of documentation;
  - ◆ Advisory services for protection or infringement of intellectual property rights and interests;
  - ◆ Tax advisory services.
- **Film, Television and Music**
    - ◆ Contractual assistance in relation to talent agreements (agreements with actors, directors, music composers and other technicians), joint venture documentation (co-production agreements), production, distribution and licensing agreements, talent representation and management (endorsements, appearances etc.), new media related agreements, and marketing agreements (merchandising, in film placements, brand tie ups etc.);
    - ◆ Drafting of the entire suite of documentation and negotiation of agreements;
    - ◆ Advisory services for protection of intellectual property rights and interests;
    - ◆ Tax advisory services
  - **Sporting Formats and Franchises**
    - ◆ Assistance in relation to drafting and negotiation of documentation;
    - ◆ Advisory services in relation to regulatory, tax, and contractual issues;